

Meet the Team



Carol Balboni is a Certified Distressed Property Expert, and ranks among the top Realtors in the North Scottsdale area. She has significant experience in marketing and provides the highest level of customer service to her clients. Carol holds a degree in business management & marketing. Prior to joining the real estate profession, Carol was a Worldwide Manager for a Fortune 100 Corporation.



Larry Balboni is a seasoned financial professional with a Masters Degree in Business Administration. He has an undergraduate degree in finance and understands how to complete complex real estate transactions in a timely fashion. Prior to his real estate career, Larry was a Vice President & General Manager with a Fortune 200 company.



Mortgage: **Bob Leahy** is an experienced mortgage specialist with a reputation for honesty and integrity. Bob has an in depth knowledge of lending guidelines and consistently delivers mortgage products that fulfill clients needs. He has a strong relationship within the Lending Community and offers a full range of products and services.



Certified Public Accountant: **Ed Roberts** provides consultation, tax, and accounting services to businesses and individuals throughout the greater Phoenix area. In this capacity he has been instrumental in helping clients with their accounting and tax needs as well as assisting clients with buying and selling businesses and obtaining equity and debt financing.



Title/Escrow: **Amy Schaupter** is a seasoned professional in the title/escrow industry. Amy continually provides a level of professionalism and service that far exceeds customer expectations. She excels in handling her files with speed and efficiency as she believes in a “quick turn-around” of documents and other items necessary for a timely transaction.



Legal: **Doug Farnham** is an essential part for the Mortgage Mediation Group of Thomson Conant PLC. He has a strong financial background from 30 years in real estate lending with a diverse knowledge of industry practices. MMG provides clients with qualified legal advice and shares their knowledge and expertise in the areas of distressed property mortgage negotiations.